

MARSHALLS PLC - OUTLINE HISTORY

- 1880 In 1880 Solomon Marshall, the Great Grandfather of John, Keith, David and Andrew Marshall, began quarrying stone in and around Southowram. This would have been on small areas of leased land. The main products were riven stone for walling and paving.
- 1904 The Company S. Marshall & Sons Limited was formed.
- Solomon Marshall and his four sons were producing high quality York Stone paving from Southowram's famous beds of Elland Edge Flagrock. This material was recognised throughout the country as the best available material for paving projects. It was distributed to local authorities around Yorkshire and also to many prestige projects in the London Boroughs. It would have been delivered by horse-drawn transport train and canal.
- S. Marshall & Sons quarrying techniques and efficiency proved to be better than the other small local quarry owners, and the activities at the top of Southowram Hill flourished up to and after the first world war.
- 1930's The Company began to develop Brookfoot and Cromwell Quarries about one mile down the road. This was large scale quarrying with large numbers of cranes and working gangs dotted around the bottom of a huge quarry face. As good stone became harder to quarry, the local authorities started asking for something less expensive and in 1937 S. Marshall's purchased a second-hand flag press. The Elland Edge Flagrock was crushed to form an aggregate which was mixed with cement and either pressed or moulded to form concrete paving flags.
- 1937 The Company continued to prosper and in 1937 production of concrete flags and precast products was commended at Brookfoot Works. This was a major move as other much larger and more influential local companies (one such company, Brookes Limited), scoffed and suggested they would not allow Marshalls to grow any larger. This company later had to eat humble pie.
- 1947 In 1947, after ten years of moderate success in the local area, concrete production commences at West Lane Works. This took the form of lintels steps and various other items classified as specials.
- After the war, in the late 1940's and 1950's, West Lane and Brookfoot Works in Southowram expanded considerably producing concrete paving and walling in many sizes, textures and colours, and also producing an increasing amount of precast kerbs. There had been a logical transition from large scale quarrying to manufacture of 'artificial stone' which was sold to the same markets.
- 1948 The tools used by quarry workers were not cheap and with typical Marshall ingenuity, the Directors decided to form a company to manufacture their own. The first fruits of success from this newly formed division were made in a very small garage which was situated at the rear of the current Head Office at Brier Lodge.

This met with tremendous success in the early years.

In 1948 the Engineering Division was instituted.

- 1952 Marshalite walling was produced, the story goes that someone dropped a flag, someone liked the look of it and Marshlite Walling was produced by hand for months.

From these very simple beginnings, we now sell in excess of 11 million pieces per annum. An average day's production is approximately 48,000 number.

- 1955 Pennine paving was launched, this paving became the Rolls Royce of the industry and enjoyed phenomenal success.

From early beginnings, sales at peak were approximately 200,000 square yards.

- 1964 The Company became a Public Company, (Marshalls Halifax Ltd), quoted on the Stock Exchange, which made the funds available for further growth. Concrete, being a high weight and low cost product to be manufactured near to its markets, and so there are great advantages to be gained from having a good spread of concrete production facilities around the country, using locally produced aggregates near to the source of the manufacture, thus reducing average haulage costs. After Marshalls went public in 1964 it expanded rapidly both in product areas and divisions. The Company split into two main sections – Concrete and Quarry Division and Engineering.

- 1965 Screenwalling was introduced, made initially at Brookfoot Works, now at the West Lane Works.

In 1989, the Company manufacture and sell 1.5m pieces. By far, the market leader is Porto – 840,000 pieces.

- 1967 Stockton Stone and Concrete Company becomes Marshalls, Teesside, producing flags and kerbs.

- 1969 Marshalls Rotherham was acquired from Wm. Heaton & Co., produces Glenstone Split Brick, Rockies, Limestone, Sand and Gravel, Lime Sand Mortar.

Consists of Stainton Quarry where Limestone is quarried, and Dunsville Sand Quarry.

1969 also saw the purchase of 60% of the equity in R. Wild Ltd., Ramsbottom, this company being part of the Sir Alfred McAlpine Group of companies. The company consists of Fletcher Bank, large sandstone quarry and a flag and kerb factory.

- 1970 Douglas and Harold Marshall take great delight in purchasing Brookes Ltd, as a reduced operation from the hands of the receiver. This company was their main competitor since 1937.

Marshalls Hipperholme Ltd, is formed producing a complete range of kerbs and ancillary products, mainly for the Local Authority market.

- 1972 Craig Brothers, Sacriston, was purchased. This was closed in later years.
- Marshalls (Kelso) Limited was purchased, giving the Company a flag and kerb production unit in Scotland. This was later closed and amalgamated with Falkirk.
- 1974 Block paving produced at Rotherham, the company manufactured approximately 50,000 square metres in the first year.
- This is the first real venture into the CBP market. Rectangular 200 x 100 produced.
- 1976 Marshalls (Midlands) Limited, formally Kastone near Long Eaton, Nottingham was acquired – a flag and kerb plant near the main motorway and the large Midlands markets. This factory also has a large block paving plant.
- 1980 A Block plant is commissioned at Midlands Unit, this will lift the capacities to in excess of 900,000 square metres at Maltby and Midlands combined.
- 1979 Mono Concrete Limited was purchased from Wettern Brothers which comprised three factories, Falkirk in Scotland, Mansfield in Nottinghamshire and Sandy in Bedfordshire. This acquisition widened the product range which Marshalls would offer, to include street furniture, a large variety of precast products, inspection chambers and also further capacity for the production of block paving.
- 1982 The age of the microchip has arrived, the company need to become even more efficient and have reliable systems inbuilt into our machinery. After much experiment and success, Marshalls form their own specialist systems company, Marshall Control Systems Limited.
- Part of the ARC Pipeworks at St. Ives in Cambridgeshire was purchased. This is now a highly efficient flag and kerb production unit which enables the Company to sell products into the South and Southeast and East Anglia markets.
- 1984 All the above Companies were combined into one known as Marshalls Mono Limited. Head Office known as Brier Lodge Central Services at Hall Ings, has streamlined the marketing and selling of Marshalls concrete products and also helped with accounting procedure.
- 1985 Trent Jetfloor acquired, manufacturing prestressed floor beams, concrete joists and structural infill blocks for both industrial and domestic markets.
- 1986 Marshalls Timber Products Division is formed at West Lane, but following a fire which destroyed the factory in which it was housed, it was reformed

in June 1987 at Sherwood Works in Brighthouse.

A range of Timber Furniture is launched under the brand name of 'The Rosedale Collection'.

- 1987 In January 1987 Marshalls purchased Blokcrete Limited situated near Chichester, which manufactured walling blocks. The factory now manufactures a large number of block paving, delivering into the Southern counties.
- In August 1987 Hamilton Concrete Products, Chattanooga, U.S.A. was purchased from the Warren family. This was a major acquisition, primarily because it was the first overseas investment. Hamilton produces masonry blocks from three presses, wide slab, beam and block flooring, septic tanks and architectural custom precast.
- 1988 Marshalls acquired Smiths of Cannock who are producers of flags and kerbs. The reason for this acquisition was for the Company to be competitive in the large Birmingham market and South West England.
- Marshalls decided to digress out of concrete products and were successful in acquiring George Armitage & Sons Plc of Leeds. This company has large shale reserves and has three sites, Howley Park, Swillington and Accrington, employing 500 people, with a turnover of £25m.
- Nashville Block Co., Nashville, Tennessee was acquired in September, to become outlet number two of the American operation.
- Block Paving and Masonry blocks are produced here.
- During the year, Marshalls also acquired the flag and kerb assets of Concrete Masonry from their two sites at Wrexham and St. Helens. Production of flag and kerb was consolidated at Llay near Wrexham.
- 1989 In February, the Company changes its name from Marshalls (Halifax) Plc to Marshalls Plc.
- Also during this year, George Armitage & Sons changed to Armitage Brick Limited.
- In September, the Company acquired Paver Systems Inc., the largest CBP plant in the USA, which has three sites, Miami, Orlando and West Palm Beach, and operates four block paving plants.
- 1989 In December, Appleton Quarries was purchased for the expansion of the Natural Stone Division. This quarry, at Shepley, has good blockstone reserves and six stone saws.
- 1990 In January, the company acquired Dalestone Concrete Products Limited at Eaglescliffe, Teesside. This company produces pressed concrete flags and various precast products.

In March, paverlock and Paver Design were purchased in Atlanta, Georgia. Both sites produce block paving and rationalisation took place by moving on to one site.

The site will trade as Paver Systems and will form part of Hamilton Concrete Products, our Chattanooga based subsidiary.

A new factory is built on a green field site at Cannock Wood to replace the old Cannock site at Watling Street. The new factory will produce flag and kerb and concrete block paving.

- 1991 In March of this year H.I.P. Limited, together with its associate company Infutech Limited, was sold to Blandburgh Nemo.
- 1992 In February, Armitage Brick Limited became Marshalls Clay Products.
- In August, Marshalls Plc sold the assets of Fielden Engineers Limited to Brudi Limited, a member of the Tredegar Group of Virginia.
- 1993 On 11th January, Trent Jetfloor became part of the Midlands Division of Marshalls Mono Limited.
- 1993 On 1st April, Trent Jetfloor became Marshalls Flooring Limited.
- 1993 On 29th October the company completed the agreement to purchase the fixed and working assets of Alexander Russell Plc, situated at Newport, Gwent.
- 1994 On 1st April, Marshalls Plc acquired the clay brick business of AAH Builders Supplies Ltd. The operation currently trades as Yorkshire Brick Company and manufactures high quality facing bricks at Stairfoot near Barnsley. Purchased Grahamstone Foundry, Falkirk, 14 acres.
- 1995 In December the concrete works at Bardon Hill near Coalville, Leicestershire was acquired from Bardon Roadstone.
- 1996 Two sites at Bleadon, near Weston-Super-Mare and at Bridgend, were bought from ARC in January. Both sites became part of the Midlands Division of Marshalls Mono.
- 1997 In April, the remaining interests in Engineering, apart from Marshall Control Systems were sold, to concentrate on the core interests in Building products.
- 1998 In March, Marshalls USA interests were sold to Tarmac.
- 1998 In September 1998 Stonemarket, which is situated near Coventry was purchased from the sole proprietor, James Douglass. This company manufactures garden products for the garden centre market.
- 1998 During 1998 the concrete factory at Norton was closed and moved to Eaglescliffe. The new factory produces flag and kerb, block paving, roof

slates and Artstone.

- 1998 Marshall Control Systems, Southowram was sold to Fielden Engineers of Sowerby Bridge.
- 1998 In July we purchased Lindley's Quarry at Shepley.
- 1999 During January production commenced manufacturing concrete block paving on the new site at Sittingbourne, Kent

15 February 1999

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- 1904 The first Limited company was formed as S. Marshall and Sons Limited.
- 1930's The Brookfoot and Cromwell Quarries were developed.
- 1937 Concrete flags and pre-cast products were produced at Brookfoot Works.
- 1947 Concrete production was commenced at the West Lane Works.
- 1948 Engineering Division instituted.
- 1952 Marshalite Walling produced.
- 1955 Pennine Paving launched.
- 1964 Marshalls Halifax Ltd was formed and quoted on London Stock Exchange (£1.58m).
- 1965 Screenwalling introduced.
- 1967 Marshalls Teesside acquired, formerly Stockton Stone and Concrete Company.
- 1969 Marshalls Rotherham acquired from William Heaton and Company.
Marshalls Ramsbottom, a 60% interest acquired from Sir Alfred McAlpine Group, formerly R. Wild's Limited.
- 1970 Marshalls Hipperholme formerly Brookes Limited.
- 1972 Craig Bros. at Sacriston.
Marshalls Kelso, formerly Craig and Henderson.
- 1974 Block paving produced at Rotherham.
- 1976 Marshalls Midlands, formerly Kastone.
- 1980 Block plant commissioned at Midlands.
- 1981 Mono Concrete acquired, three factories, Falkirk, Mansfield and Sandy.
Craig Bros. at Sacriston closed.
- 1982 Marshall Control Systems Limited started.
Marshalls St. Ives, formerly part of the A.R.C. Pipeworks.

- All the above companies streamlined into Marshalls Mono Limited.
- 1985 Trent Jetfloor acquired.
- 1987 Marshalls Hambrook, formerly Blokcrete Limited acquired.
- Hamilton Concrete Products Inc. Chattanooga, Tennessee acquired in August.
- 1988 Marshalls Cannock, formerly W. G. Smiths acquired in January.
- G. Armitage and Sons acquired in June (£70m).
- Nashville Block Co., Nashville, Tennessee acquired in September.
- Marshalls Llay near Wrexham, acquired in September formerly Concrete Masonry.
- 1989 In February, company name changed to Marshalls Plc.
- G. Armitage and Sons changed name to Armitage Brick Limited.
- Paver Systems Inc., acquired in September.
- Appleton Quarry located at Shepley near Huddersfield acquired in December.
- 1990 Acquired Dalestone Concrete Products Limited, at Eaglescliffe, Teesside.
- Purchased a concrete block paving plant in Atlanta, Georgia, USA. The plant will form part of Hamilton Concrete Products.
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- Acquired the concrete manufacturing operation of Alexander Russell situated at Newport, Gwent.
- 1994 Acquired Yorkshire Brick Company at Stairfoot, near Barnsley from

AAH Builders Supplies Ltd.